

Build a Bid Concept

Making Procurements Point & Click

K-12 procurement is complex and time consuming, especially when you don't have the right tools. **BidForge** and **GDSN Connect** have partnered to create **Build a Bid**: A new way to manage your procurement process that saves you time preparing and evaluating bids while also resulting in more competitive bids.

Build a Bid leverages the unique strengths of both systems to simplify the end-to-end procurement process by automating the most painful parts of the process.

- Automatically generate more competitive bid specifications
- Easier for vendors to respond
- Alerts any vendor products that don't meet bid specs
- Sync accurate & complete product info into back of the house software



BidForge: Manage Bids & Vendors



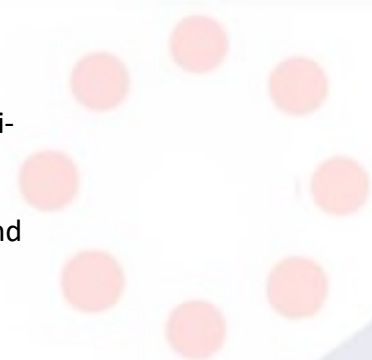
GDSN Connect: Manage Product Info

Two Applications = One Solution

BidForge is the leading solution for managing commodity procurements due to its simplified vendor response tools, including the Product Repository, and advanced evaluation capabilities.

GDSN Connect is the leading solution for accessing K-12 product data and syncing that data with a district's back of the house software.

Together, you can manage all your bids—commodity and commercial—with a simple end-to-end process that results in a more competitive award.



Build a Bid Process

- 1) Generate Bid Item Specifications automatically from existing items [GDSN Connect]
 - Start with existing items sync'd from back of the house software or prior bids
 - Automatically generate familiar textual item specification that are enhanced with salient product attributes (e.g. Calories, Sodium)
 - Identify pre-approved products that meet item specs by GTIN, Brand, and Mfr Product ID
- 3) Advertise your upcoming Bid on the BidForge Opportunity Portal to potential vendors [BidForge]
 - Simplify the invitation process using BidForge's familiar Security Token Invitation process
- 4) Configure your supplemental forms and instructions associated with your Bid for easy access by vendors [BidForge]
- 5) Streamline your vendors response and achieve more accurate and comprehensive product data through the GDSN Connect Product Repository search feature [BidForge]
 - Vendors simply enter the GTIN or search by Mfr Product ID to automatically populate full product data with information from GDSN Connect and the manufacturer— BidForge Product Repository for Commercial Products!
 - Vendors require less time responding to bids, resulting in more responses
- 6) Evaluating and awarding your Bid has never been easier [BidForge]
 - View a score that shows how well each vendor's responses meets all item specifications
 - Highlight products with low scores for a closer review to optionally exclude from the award process
- 7) Upload awarded products to GDSN Connect to sync product data with the relevant Back-of-the-House Software solutions [GDSN Connect]
 - More accurate and complete product data from manufacturers
 - Eliminate manual data entry by updating electronically in Back of the House Software

Sample item spec automatically generated by GDSN Connect:

Charbroiled 100% Beef Patty Serving Size approx. 2.25 oz. Documented Meal Credits equal to 2.00 oz eq M/MA per serving. Valid CN # preferred. Calories less than 220 per serving. Sodium less than 410 mg per serving. Pre-approved products meeting specification:

- Medium Premium Beef Patty 6 BAGS, JTM Food Group, CP5670, GTIN 10049485056703
- "Backyard Griller" Charbroiled 100% Beef Steak, DON LEE FARMS, CNQ093003, GTIN 00087427436742